

NEW HAMPSHIRE REAL ESTATE COMMISSION

COMMISSION MEETING

DECEMBER 22, 2014

A meeting of the New Hampshire Real Estate Commission was held on Monday, December 22, 2014 at 9:00 a.m. in the Third Floor Conference Room at 1662 Elm Street, Manchester, New Hampshire.

- I. Meeting was called to order at 9:10 a.m. by Acting Chairman David Dunn.
Present: Commissioners David Dunn, William Barry, Calley Milne, and Paul Lipnick.

II. COURSE ACCREDITATIONS AND RE-ACCREDITATIONS

The following continuing education courses were approved for accreditation by the Commission:

MODULAR HOMES 2 HOURS
Course Provider: Coldwell Banker Residential Brokerage

RISKY BUSINESS – BROKER SUPERVISION IT'S A TWO WAY STREET 3 HOURS
Course Provider: Monika McGillicuddy

THE LEGEND OF THE UNCOMPLICATED CLOSING 1 HOUR
Course Provider: Jennifer McCall

The following continuing education courses were approved for re-accreditation by the Commission:

ACCREDITED BUYERS REPRESENTATIVE 6 HOURS
Course Provider: Coldwell Banker Residential Brokerage

ACCREDITED STAGING PROFESSIONAL 3 HOURS
Course Provider: Coldwell Banker Residential Brokerage

CORE 3 HOURS
Course Provider: Monika McGillicuddy

DESIGNATED AGENCY/FACILITATOR 2 AND 3 HOURS
Course Provider: Kathy Roosa School of Real Estate

REAL ESTATE ADVERTISING COMPLIANCE AND LAW 2 AND 3 HOURS
Course Provider: Kathy Roosa School of Real Estate

ESSENTIALS OF REAL ESTATE FINANCE I 3 HOURS
Course Provider: Alan Rice

ESSENTIALS OF REAL ESTATE FINANCE II Course Provider: Alan Rice	3 HOURS
IT HAPPENED AT A CLOSING Course Provider: First American Title Insurance Company	3 HOURS
CRS 201 LISTING STRATEGIES FOR THE RESIDENTIAL SPECIALIST Course Provider: Council of Residential Specialists	3 HOURS
CRS 204 BUYING AND SELLING INCOME PROPERTIES Course Provider: Council of Residential Specialists	3 HOURS
CRS 202 EFFECTIVE BUYER SALES STRATEGIES Course Provider: Council of Residential Specialists	1.5 HOURS
SCAMS, SCOUNDRELS AND REAL ESTATE STINGS V1.0 (Internet) Course Provider: Dearborn Real Estate Education	3 HOURS
UNDERSTANDING TODAY'S INVESTORS V1.0 (Internet) Course Provider: Dearborn Real Estate Education	3 HOURS
IMPROVING YOUR CMA THROUGH MARKET DERIVED ADJUSTMENTS Course Provider: In-East Appraisal Group, Inc.	3 HOURS
CONDOMINIUMS 101 Course Provider: Barbara Cunningham & Joseph Moriarty	3 HOURS
SELLER REPRESENTATION Course Provider: David Millett	3 HOURS
FAIR HOUSING (Class, Correspondence & Internet) Course Provider: Aldrich & Associates	3 HOURS
INTRODUCTION TO COMMERCIAL REAL ESTATE SALES (Internet) Course Provider: Aldrich & Associates	3 HOURS
The following pre-licensing education course was approved for accreditation by the Commission:	
PRE-LICENSING Course Provider: Bean Group, LLC	40 HOURS

The following pre-licensing education course was approved for re-accreditation by the Commission:

PRE-LICENSING

40 HOURS

Course Provider: Winn Associates Real Estate Education

III. **DELIBERATIONS**

FILE NO. 2013-024 NEW HAMPSHIRE REAL ESTATE COMMISSION & ARTHUR TAYLOR VS PAUL SCHAEFER, JR. & AFFORDABLE PROPERTY MANAGEMENT, LLC

After further deliberations on the matter, the Commission, on motion by Commissioner Barry, seconded by Commissioner Lipnick, decided that the matter will be kept on file and if the Respondents should apply for a NH license in the future this matter will be considered along with the application for licensure, and the decision shall be sent to South Carolina where Paul Schaefer, Jr. is licensed to practice real estate.

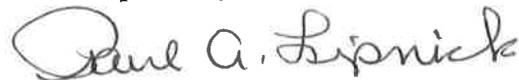
IV. **PROPOSED RULEMAKING**

The Commission discussed proposed changes to administrative rules Rea 100-700 and will make a decision on initiating the rulemaking process on various proposed rule changes at the January 2015 meeting.

V. **ADJOURNMENT**

On a motion by Commissioner Barry, seconded by Commissioner Lipnick, Acting Chairman David Dunn adjourned the meeting at 11:00 a.m.

Respectfully submitted,



Paul A. Lipnick
Clerk