

NEW HAMPSHIRE
REAL ESTATE COMMISSION

DECLARATORY RULING

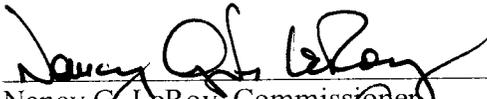
On The Applicability of RSA 331-A:25-b,I(c), RSA 331-A:25-c,I(c)
and RSA 331-A:25-d,II(e) to the Confidentiality of Concessions

Andrew Werry, CEO of Northern New England Real Estate Network submitted a Petition for Declaratory Ruling as to the applicability of RSA 331-A:25-b,I(c), RSA 331-A:25-c,I(c), and RSA 331-A:25-d,II(e) to the confidentiality of concessions.

Mr. Werry through the Petition requested a ruling on what constitutes a "concession" and whether "concessions" in connection with the sale or lease of real estate, as negotiated by the seller/landlord or buyer/tenant are confidential under RSA 331-A:25-b,I(c), RSA 331-A:25-c,I(c), and RSA 331-A:25-d,II(e).

The Commission ruled that there is no definition of concession under RSA 331-A or Administrative Rules Rea 100-700. However; RSA 331-A:25-b,I(c), RSA 331-A:25-c,I(c), and RSA 331-A:25-d,II(e) specifies when confidential information received from the seller/landlord or buyer/tenant shall be preserved as confidential by the licensee.

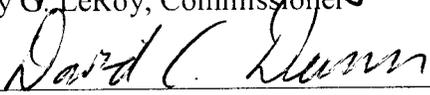
The following Commissioners took part in the discussions and decisions of the declaratory ruling:



Nancy G. LeRoy, Commissioner

12/15/09

Date



David C. Dunn, Commissioner

12/15/09

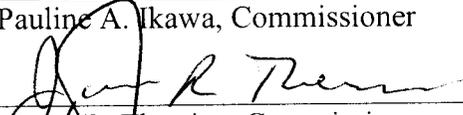
Date



Pauline A. Ikawa, Commissioner

12/15/09

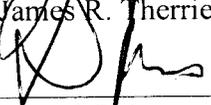
Date



James R. Therrien, Commissioner

12/15/2009

Date



Daniel S. Jones, Commissioner

12/15/09

Date