1. National Funeral Directors Association Arranger Training Program (7 hours) to be held as follows:
   - July 19, 2017 in Brookfield, WI
   - August 2, 2017 in Birmingham, AL
   - August 2, 2017 in Bryan, TX
   - August 22, 2017 in Maryville, TN
   - September 8, 2017 in Hackensack, NJ
   - September 12, 2017 in Edmond, OK
   - September 15, 2017 in Laramie, WY
   - October 12, 2017 in Ankeny, IA
   - October 28, 2017 in Boston, MA

2. National Funeral Directors Association program “NFDA Cremation Certification Program (CCP)” (7 hours) to be held as follows:
   - September 14, 2017 in Cleveland, OH
   - September 19, 2017 in Greenwood, SC
   - October 28, 2017 in Boston, MA
   - November 30, 2017 in Mountain Home, AR

3. In-Sight Institute Certified Funeral Celebrant Training (12.75 hours) to be held at various dates and locations throughout 2017.

4. Matthews International Casket Division programs to be held various dates and location in 2017.
   - Moving from Grieving to Remembrance 1 hour
   - 10 Arrangements Steps Essential For Families Selecting Cremation 1 hour
   - The Beauty, Characteristics and Value of American Woods Used in the Art of Casket Construction 1 hour
   - The Beauty, Characteristics and Value of Enduring Metals Used in the Art of Casket Assembly 1 hour
   - Funeral Home Professional Communication Skills 1 hour
   - Millennials – The Dawn of the Digital Networking Age 1 hour
   - Plant Tour / Understanding the Casket Construction Process A-Z 2 hours
   - How to Handle Phone Information Seekers 1 hour
   - How to Simplify the Casket Selection Experience 1 hour
   - How to Handle Phone Information Seekers - Workshop 2 hours
| 4F – Product Knowledge                  | 1 hour  |
| Introduction to Setting a New Standard: The Cremation Arrangement | 1 hour  |
| Setting a New Standard: The Cremation Arrangement                  | 2 hours  |
| Working on Your Business: Managing Collections and Cash Flow       | 1 hour  |
| Arrangement Training                                                | 2 hours  |

5. Batesville Casket Company programs to be held in various locations and dates in 2017:

- Getting to Know the Cremation Consumer…An Initial Action Plan 2 hours
- Googled…The Internet: My Friend and Occasional Enemy 2 hours
- Research to Results 2 hours
- Using E-Business to Create a Meaningful Funeral Experience 2 hours
- Changing the Future . . But Don’t Forget About the Basics 1 hour
- T.E.A.C.H. – Putting It All Together 2 hours
- How to Handle Phone Information Seekers 1 hour
- How to Simplify the Casket Selection Experience 1 hour
- How to Handle Phone Information Seekers - Workshop 2 hours
- 4F – Product Knowledge 1 hour
- Introduction to Setting a New Standard: The Cremation Arrangement 1 hour
- Setting a New Standard: The Cremation Arrangement 2 hours
- Working on Your Business: Managing Collections and Cash Flow 1 hour
- Arrangement Training 2 hours

6. Dodge Institute for Advanced Mortuary Studies 2017 Dodge Technical Seminar (9 hours) to be held November 9-10, 2017 in Las Vegas, NV.

7. National Funeral Directors Association Certified Preplanning Consultant (CPC) program (8 hours) to be held as follows:

- July 28, 2017 in Myrtle Beach, SC
- September 21, 2017 in Hot Springs, AR
- October 28, 2017 in Boston, MA

8. National Funeral Directors Association 2017 International Convention & Expo (hour for hour) to be held October 29 – November 1, 2017 in Boston, MA. The following sessions were denied credit:

- NFDA International Convention Expo
- Create Experience, Gain Market Share
- Smart Hiring, Smart Firing
- Apple 101: How To Make Your iPhone Work for Your
- *Getting Grace: Inside the Funeral Director’s Studio*
- General Session (11/1/2017)
- Using Social Media to Grow Your Funeral Home and Generate Leads
9. National Funeral Directors Association 2017 Leadership Conference (6 hours) to be held July 17-19, 2017 in Coeur d’Alene, ID.

- Breakout by Office
- Facing Association Challenges Together
- Critical Issue: A 50 State View of the Opioid Epidemic 2 hours

10. Kates-Boylston Publications Cremation Strategies Conference (5.75 hours) to be held December 6, 2017 in Nashville, TN.

11. Kates-Boylston Publications Funeral Service Business Plan Conference (10.5 hours) to be held December 7-8, 2017 in Nashville, TN.

12. Cremation Association of North America 99th Annual Cremation Innovation Convention (6.5 hours) to be held August 16-18, 2017 in New York, NY. The following sessions were denied credit:

- Pre-Need Sales Tactics 1 hour
- International Trends in Cremation 1.5 hours
- The Woodlawn Cemetery Tour 2 hours

13. Selected Independent Funeral Homes 2017 Annual Meeting (9 hours) to be held September 10-13, 2017 in Chicago, IL. The following session were denied credit:

- Outgoing President’s Address

14. Matthews International “Basic Cremator Operator Certification Program” (7 hours) to be held August 22nd, October 17th, and December 12th, 2017 in Apopka, Florida.

15. Matthews International “Advanced Cremator Operator Certification Program” (7 hours) to be held August 8th, October 10th, and December 5th, 2017 in Apopka, Florida


- ICCFA University, College of Sales & Marketing 20 hours
- ICCFA University, College of 21st Century Services 24 hours
- ICCFA University, College of Land Management
- & Grounds Operations Denied
- ICCFA University, College of Funeral Home Mgmt 20.5 hours
- ICCFA University, College of Admin & Mgmt 24.5 hours
- ICCFA University, College of Cremation Services Denied
• ICCFA University, College of International Studies 19.75 hours

15. The International Cemetery, Cremation and Funeral Association’s ICCFA Fall Management Conference (7 hours) to be held October 4-6, 2017 in Indian Wells, CA.

16. The International Cemetery, Cremation and Funeral Association’s “Cremation Arranger Certification Program” and “Crematory Operator Certification Program” (15 hours) to be held various dates and locations.

17. Kates-Boylston Publications Cremation Innovations Summit (6 hours) to be held December 15, 2017 in Atlantic City, NJ.

18. The Dodge Company 2017 Wreaths Across America Project (7.25 hours) to be held December 14-16, 2017 in the Washington, DC area.

19. New Hampshire Funeral Directors Association fall Opioid Epidemic (3 hours) seminar to be held October 18, 2017 in Concord, NH.
   • Opioid Crisis NH Overview 1 hour
   • Narcan Training 1 hour
   • Opioid Crisis & the Funeral Professional 1 hour

20. Preferred Funeral Directors International - Fall 2017 Convention (12 hours) to be held October 20-24, 2017 in California.

21. The Dodge Company program entitled “America’s Mission – To Identify and Return All Human Remains to their Families” (1 hour) to be held December 15, 2017 in Arlington, Virginia.

22. Maine Funeral Directors Association Annual Meeting to be held November 18, 2017 in Freeport, Maine.
   • EDRS System Denied
   • Marketing Cremation for Profitability 2 hours
   • Bloodborne Pathogen Training 1 hour
   • Evaluating 3rd Party Cremation/Separating Yourself from the Rest 1 hour
   • Partnering with Office of Chief Medical Examiner 1 hour

23. Vermont Funeral Directors Association (3 hours) for the following programs held December 5, 2017 in Woodstock, Vermont.
   • Hospice and the Funeral Director 2 hours
   • The Opioid Crisis 1 hour