HOME STUDY / ON-LINE PROGRAMS (Maximum of 10 hours)

1. Practicum Strategies for the following online/home study courses for 7/1/2017-6/30/2019:
   - Business Morals and Ethics and the Funeral Director
   - Everyday Ethics in Funeral Service
   - Motivation & Coaching for the Successful Funeral Director
   - Managing Stress for Funeral Professionals
   - The Vanguard of Competition and the Funeral Profession
   - Hazardous Chemicals and Toxic Substances
   - Complying with “The Funeral Rule”
   - Pre-Planning for Funeral Home Business Interruptions
   - Grief 101 for Funeral Directors
   - Funeral Profession & Consumer Behavior
   - Coping with Stress as a Funeral Director
   - Sacred / Sensitive… and Sane
   - Funeral Values
   - A Review of Basic Embalming Procedures
   - Moral Dilemmas Facing the Funeral Profession
   - Dealing with Communicable Disease/AIDS
   - Universal Precautions / HIV and AIDS
   - Job Burnout in Funeral Service
   - Investment Management for the Funeral Director
   - OSHA: A Practical Guide for Funeral Service Professionals
   - How Do We Tell the Children
   - Cremation: The Concept, The Client, The Caring
   - Cremation: The Process
   - Preneed Funeral Planning – A Basic Course
   - Introduction to Accounting for the Funeral Director
   - Understanding and Completing the Certificate of Death
   - Power Communication for Funeral Professionals
   - Marketing 101 for Funeral Directors
   - Intermediate Marketing for Funeral Directors
   - Ethics for Funeral Directors
   - Living with the FTC’s Funeral Rule
   - OSHA for Small Business
   - Employee Recruitment and Retention in Funeral Service
   - Embalming Chemistry
   - Cremation: Yesterday, Today and Tomorrow
2. Funeral Service Academy for the following online courses in 2019:

- Communicable Disease and Funeral Professionals 1 hour
- Complying with Federal Trade Commission Funeral Rule 3 hours
- Embalming: Diseases & Conditions 3 hours
- Embalming: Autopsies & Organ/Tissue Donors 1 hour
- Funeral Home Safety Overview 1 hour
- Grief and Cultural Competence: The African American Diaspora 1 hour
- Grief and Cultural Competence: Hispanic Traditions 1 hour
- Grief and Cultural Competence: Jewish Traditions 1 hour
- OSHA Compliance Guidance for Funeral Homes 5 hours
- OSHA Compliance Guidance for Funeral Homes – Part 1 3 hours
- OSHA Compliance Guidance for Funeral Homes – Part 2 3 hours
- Safety within Funeral Homes 2 hours
- Grief Management: A Overview for Funeral Professionals 3 hours

3. SCI Management - Dignity University for the following online courses in 2019.

- Bloodborne Pathogens 1.5 hours
- Complaint Resolution 1 hour
- Cremation Procedures 2 hours
- Formaldehyde Awareness Training 1 hour
- FTC – Funeral Rule 2 hours
- Hazard Communication 1.5 hours
- Identification Procedures 2 hours
- Jewish Funeral Traditions 1 hour
- Respiratory Protection 1.25 hours

4. APEX for the following home study courses for 2019.

- A Brief History of Burial & Preservation Practices 1 hour
- Creating Marketing Ideas for Funeral Homes 1 hour
- Telephone Inquiry Manual for Funeral Homes 2 hours
- Working With Difficult People in Conflict 2 hours
- Funeral Service Ethics 2 hours
- Green Burial 101 2 hours
- The Funeral Director and Organ & Tissue Donation 2 hours
- Funeral Rituals and Mental Health 3 hours
- OSHA Essentials 3 hours
- The FTC Funeral Rule 3 hours
- Infant Embalming Techniques 3 hours
- Restoration of a Tissue Donor 3 hours
- Understanding Grief 3 hours
- After Suicide: How to Support Survivors of the Loss 2 hours
- Are You Stressed? Signs & Solutions 4 hours
- Preneed Planning: What Every Funeral Director Should Know 4 hours

5. Education Workers Group (funeralcontinuingeducation.com) for the following web-based courses in 2019.
- Upselling Without Upsetting the Client
- Understanding Hospice and Palliative Care 1 hour
- Modern Funeral Customs 1 hour
- Limiting Exposure to HIV / AIDS 2 hours
- Complying with the FTC Funeral Rule 2 hours
- Funeral Products and the Environment 2 hours
- OSHA Compliance for Funeral Homes 2 hours
- Helping Parents Cope with Unexpected Death 1 hour
- Ethics, Attitude and Customer Service 3 hours
- When Children Die: Guidance for the Final Arrangements 1 hour
- Helping Parents Help Children Cope with Death 1 hour
- Burial with Military Honors – Best Practices 3 hours
- Funerary Ethics and Best Practices 2 hours
- Perinatal Bereavement and Memorialization 2 hours
- The Sociology of Death 2 hours
- Restorative Art and Modern Techniques 3 hours
- Funeral Home and Heroin Overdose Training 2 hours

6. FuneralCE for the following home study/online courses through June 30, 2019.

- Bloodborne Pathogens 2 hours
- OSHA Practice Standards 4 hours
- Communicating Effectively with Seniors 2 hours
- Conflict Resolution for Funeral Directors 3 hours
- Cremation Best Practices 3 hours
- Final Expense Insurance 3 hours
- Insuring Funeral Homes 5 hours
- Intercultural Burials 5 hours
- Managing Grief 5 hours
- OSHA Workplace Rights 2 hours
- Pre-Need Planning 5 hours
- Public Speaking for Funeral Directors 5 hours
- Understanding Social Security: Case Studied for Funeral Directors 4 hours
- Working Ethically with Seniors 2 hours
- When Disaster Strikes: Mass Fatalities and Community Impact 2 hours
- High Risk Direct Disposal: Lessons Learned from Ebola Outbreak 1 hour
- Ethical Business Practices for Funeral Directors 2 hours
- Funeral Personalization and Family Engagement 3 hours
- Top Five Things They Didn’t Teach in Mortuary School 2 hours
- OSHA Emergency Action Plans for Funeral Homes 2 hours


- 2018 FTC Funeral Rule Training 3 hours
- Approaching Trauma Cases with Confidence 3 hours
- Conflict Management for Funeral Directors – Successful Interpersonal Communications 4 hours
- Deathcare Marketing – 25 FAQs 6 hours
- Demonstration of Soft Tissue Repair 4 hours
- Do-It-Yourself Memorials (with a Little Help from the Funeral Directors) 2 hours
- Embalming Perspectives and Paradigms Challenged 6 hours
- Embalming Risk Management 4.0 3 hours
- Embalming the Obese Case 3 hours
- Everyday Embalming: Tips and Tricks 4 hours
- Funeral Service Ethics 2 hours
- Jewish Funeral Traditions and Rituals 4 hours
- Marketing a Funeral Home for Long-Term Profitability 3 hours
- Mastering the Art of Funeral Home Etiquette 1 hour
- Offering Funeral Packages in Compliance with the FTC Funeral Rule 2 hours
- Professional Ethics in Funeral Service: NFDA’s Code of Conduct 1 hour
- Relevance of Restorative Art 3 hours
- RSVP: I’ll See you at My Living Funeral 2 hours
- Supporting Pregnancy Loss Families 3 hours
- Ten Tools for Stress Relief 3 hours
- The Funeral – A Chance to Touch, A Chance of Serve, A Chance to Heal 4 hours
- Understanding a Child’s Grief: Insights for Funeral Home Owners, Directors, Staff 3 hours
- Understanding and Managing Grief 6 hours
- Understanding the Practice of the FTC Funeral Rule 3 hours

8. National Funeral Directors Association for a webinar entitled “Lingering Liability: Inside the Cemetery” (1.5 hours) to be held February 20, 2019.

9. National Funeral Directors Association for a webinar entitled “Kickstart Your Creativity: Fresh Approaches to Community Outreach” (1 hour) to be held March 21, 2019.

10. National Funeral Directors Association for a webinar entitled “Virtual Roundtable: Death Café Culture and Before I Die Festivals” (1 hour) to be held April 18, 2019.

11. The Cremation Association of North America for an online program entitled “Crematory Operations Certification Program” (8 hours).

12. Elite Continuing Education programs (8 hours).

- HIV/AIDS - Communicable Diseases and OSHA Bloodborne Pathogens 2 hours
- Aftercare – Extending a Helping Hand All Year Round 1 hour
- Cremation: The Facts 2 hours
- Marketing Within Your Community 2 hours
- Professional Ethics 1 hour

13. National Funeral Directors Association for a webinar entitled “2019 All-Staff Annual FTC Funeral Rule Review” (2 hours) to be held June 13, 2019.