

# **Real Estate Commission Public Meeting**

## Minutes

Real Estate Commission (Brokers & Salespersons) Dec 19, 2023 at 8:30 AM EST @ 7 Eagle Square, Concord, NH 03301

## **Attendance**

#### Present:

Members: Suzanne Brunelle, Matthew Cabana, Susan Doyle, Paul Lipnick, Ralph Valentine Guests: Cassandra Brown-Board Counsel, Bethany Cottrell-Division Director of Board Administrators and Licensing, Rahkiya Medley-Board Counsel, Brenda Rines-Board Administrator

I. Call to Order

Chair, Ralph Valentine call the meeting to order at 8:40 am.

II. Public Meeting Minutes - October 17, 2023

#### Motion:

Upon a motion by M. Cabana and seconded by S. Doyle to approve minutes as submitted. Motion passed unanimously.

III. Public Comment

Kristen Vaughn from PrimeMLS F/K/A NNERN. She commented on receiving licensing data from OPLC, currently they are only receiving a partial data list from OPLC whereas previously they received full data list. She asked if we would be able to provide PrimeMLS the full data list.

There were numerous questions from the public attending through Zoom in the chat function. John Doran and Lisa Ripaldi asked questions regarding the licensing of real estate instructors, especially for core and pre-licensing courses.

- IV. Hearings
- V. OPLC and/or Board Administration Updates
  - A. Bethany Cottrell, Division Director of Licensing and Board Administration

    Broker Status Types

Division Director, Bethany Cottrell discussed with the commission the different types of broker license and some of the challenges that have been occurring when licensing receives an amendment to change a broker license type, ie license expiration dates are automatically changing.

B. Bethany Cottrell, Division Director of Licensing and Board Administration OPLC Updates

Division Director, Bethany Cottrell gave updates on events that are happening at OPLC for Real Estate. Open forum with Licensees and Board Members which was well received by all. There is a new continuing education monitoring provider that we are transitioning to, CE Broker. The licensees will be able to enter continuing education certificates and monitor how many hours that have earned and still need to take for their renewals. All the core, pre-licensing and post-licensing courses will be uploaded into CE Broker as well. There are 3 General CE workshops that are available for licensees to attend, December 19, 2023, and 2 are tentatively scheduled in January 2024 with 1 workshop specifically for real estate CE providers and licensees tentatively scheduled in March 2024. There was also discussion on the instructors being approved for licensure for core, pre-licensing and post-licensing courses. The Rea rule 302.01 states the qualifications for programs of study accreditation and re-accreditation. The commission to receive this rule in their individual resource folders to review, mark up and bring to the next commission meeting.

#### VI. New Business

Paul Lipnick submitted his letter of resignation effective December 31, 2023. Commissioner Lipnick was on the real estate commission for the past 12 years. His work on the commission is much appreciated and he will be missed by all.

#### A. REC - Plc 313 Letter

This was for informational purposes only as the real estate commission already accepts licensing by reciprocity (endorsement).

#### VII. Non-Public Session

#### Motion:

Upon a motion by M. Cabana and seconded by S. Doyle to enter into a non-public session by roll call vote at 9:38 am.

#### VIII. Resume Public Session

Resumed public session at 11:30 am.

## IX. Seal the Minutes of the Non-Public Session

Minutes of the non-public session are sealed to maintain the privacy of the items discussed in non-public session pursuant to RSA 91-A:3, II (c), on the grounds that public disclosure may adversely affect the reputation of a person other than a Board member or render the proposed action ineffective.

## **Motion:**

Upon a motion by R. Valentine and seconded by M. Cabana to seal the non-public minutes. Motion passed unanimously.

X. Adjournment - Next meeting is January 16, 2024 at 8:30 a.m.

Meeting adjourned at 11:32 am.